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ROLE: Commercial Funding Specialist
LOCATION: CITY OF LONDON with flexibility

Rise Funding is an expeditious, highly energised early-stage business ready to break new ground in the commercial finance space. We have excellent backing with a small but immensely experienced & agile management team. We're going to punch above our weight early on and become a revolutionising market leading commercial finance broker by provide bespoke lending solutions to businesses throughout the UK.

This genuinely exciting sales role will be in right at the beginning, whilst mostly dealing with and converting motivated SMEs by sourcing them the funding they require there will be the opportunity to help develop strategy.

We need a colossally dynamic rising industry superstar whose aspirations are to be part of and help build an exceedingly ambitious company. This individual must have the entrepreneurial instinct & vision to match the company's farsightedness.

You need to be a self-believing, enterprising individual with exceptional communication skills and intelligence to look beyond just 'the deal'. if you're keen to make impact, have influence as well as the vision to see career progression beyond conventional hierarchical company programmes, then this could be the role for you.

The individual we chose will also need to personify the organisations culture which embraces originality, earnestness, collaboration, transparency, vibrancy, and trust.

Rise Funding will support the right person with training, flexible working patterns including working from home and fitting around the family where needed.

Role summary:

Who are we looking for:

- 2+ years sales experience within the SME lending industry
- Proven performer
- Shown ingenuity that has helped become a top performer
- Ability to quickly adapt as the company evolves through test & learn
- Self-believing and enterprising

- Ideally graduate level

Responsibilities include:

- Handling and managing inbound enquiries as a result of our direct marketing efforts and database management
- Owning and closing deals through the funding process
- Contact (outbound calling & emailing) and convert recently marketed to databases and prospects

Why should you join us:

- Base salary + uncapped commission
- A start-up mentality
- The role will have direct influence on the company's success and evolution
- Truly collaborative and transparent culture
- Work alongside the founder and management team with a wealth of experience
- Well backed business with immediate lead generation capabilities (databases, networks and marketing)